

EVALUATE NEWSLETTER

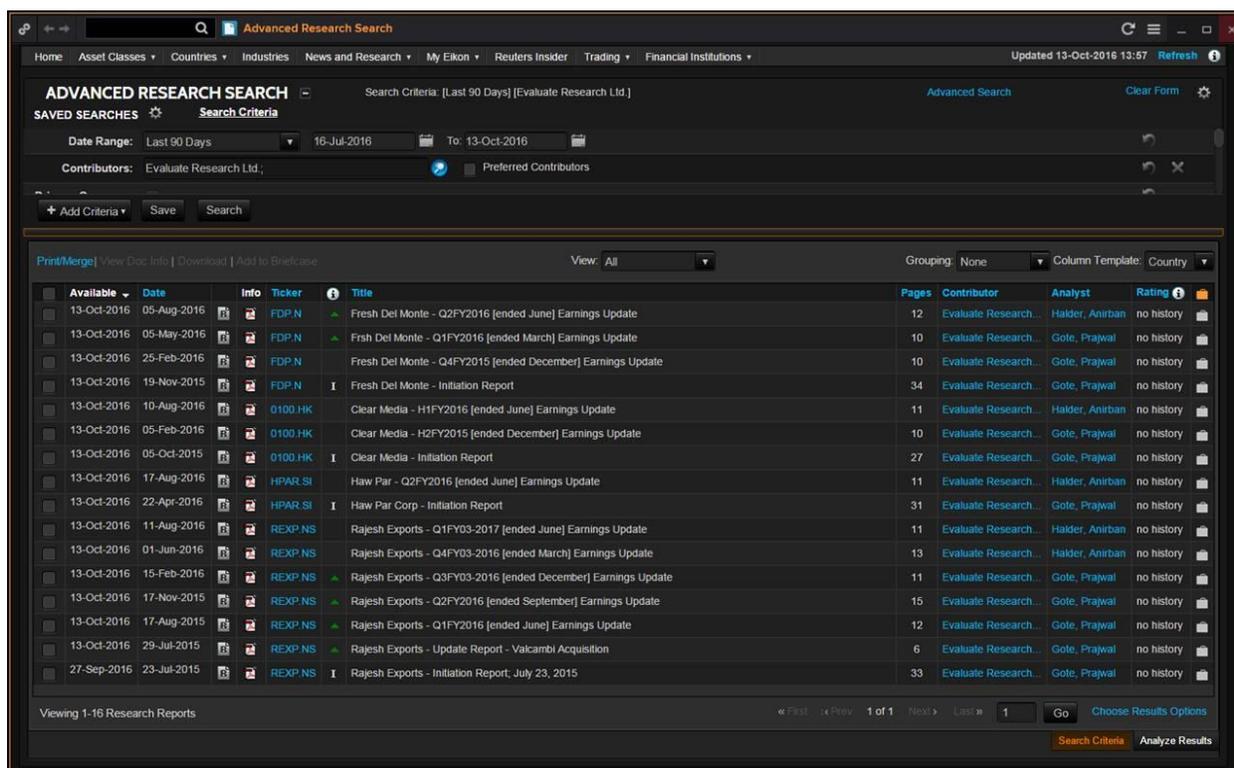
OCT 2016

Welcome to Evaluate's Newsletter for October 2016! Evaluate Research is now on Thomson Reuters.

This free quarterly newsletter talks about our reports now being available on the Thomson Reuters Eikon platform, our interactions with several HK and Singapore-based companies, and the impact of regulatory developments on research providers and small-cap companies.

Evaluate Research: Now on Thomson Reuters

Our company's page and all our reports are now available on Thomson Reuters, which is a trusted source and the leading provider of vital investment information on global public companies. Please see below the screenshot of our page on the Thomson Reuters Eikon platform. Our reports can be freely viewed by all investors and there is no restricted access.



The screenshot displays the Thomson Reuters Eikon Advanced Research Search interface. The search criteria are set to "Last 90 Days" for "Evaluate Research Ltd.". The results table shows 16 research reports, including earnings updates and initiation reports for companies like Fresh Del Monte, Clear Media, Haw Par Corp, and Rajesh Exports. The table columns include Available, Date, Info, Ticker, Title, Pages, Contributor, Analyst, and Rating.

Available	Date	Info	Ticker	Title	Pages	Contributor	Analyst	Rating
13-Oct-2016	05-Aug-2016	PDF	FDP.N	Fresh Del Monte - Q2FY2016 [ended June] Earnings Update	12	Evaluate Research...	Halder, Anirban	no history
13-Oct-2016	05-May-2016	PDF	FDP.N	Fresh Del Monte - Q1FY2016 [ended March] Earnings Update	10	Evaluate Research...	Gote, Prajwal	no history
13-Oct-2016	25-Feb-2016	PDF	FDP.N	Fresh Del Monte - Q4FY2015 [ended December] Earnings Update	10	Evaluate Research...	Gote, Prajwal	no history
13-Oct-2016	19-Nov-2015	PDF	FDP.N	Fresh Del Monte - Initiation Report	34	Evaluate Research...	Gote, Prajwal	no history
13-Oct-2016	10-Aug-2016	PDF	0100.HK	Clear Media - H1FY2016 [ended June] Earnings Update	11	Evaluate Research...	Halder, Anirban	no history
13-Oct-2016	05-Feb-2016	PDF	0100.HK	Clear Media - H2FY2015 [ended December] Earnings Update	10	Evaluate Research...	Gote, Prajwal	no history
13-Oct-2016	05-Oct-2015	PDF	0100.HK	Clear Media - Initiation Report	27	Evaluate Research...	Gote, Prajwal	no history
13-Oct-2016	17-Aug-2016	PDF	HPAR.SI	Haw Par - Q2FY2016 [ended June] Earnings Update	11	Evaluate Research...	Halder, Anirban	no history
13-Oct-2016	22-Apr-2016	PDF	HPAR.SI	Haw Par Corp - Initiation Report	31	Evaluate Research...	Gote, Prajwal	no history
13-Oct-2016	11-Aug-2016	PDF	REXP.NS	Rajesh Exports - Q1FY03-2017 [ended June] Earnings Update	11	Evaluate Research...	Halder, Anirban	no history
13-Oct-2016	01-Jun-2016	PDF	REXP.NS	Rajesh Exports - Q4FY03-2016 [ended March] Earnings Update	13	Evaluate Research...	Halder, Anirban	no history
13-Oct-2016	15-Feb-2016	PDF	REXP.NS	Rajesh Exports - Q3FY03-2016 [ended December] Earnings Update	11	Evaluate Research...	Gote, Prajwal	no history
13-Oct-2016	17-Nov-2015	PDF	REXP.NS	Rajesh Exports - Q2FY2016 [ended September] Earnings Update	15	Evaluate Research...	Gote, Prajwal	no history
13-Oct-2016	17-Aug-2015	PDF	REXP.NS	Rajesh Exports - Q1FY2016 [ended June] Earnings Update	12	Evaluate Research...	Gote, Prajwal	no history
13-Oct-2016	29-Jul-2015	PDF	REXP.NS	Rajesh Exports - Update Report - Vaicambi Acquisition	6	Evaluate Research...	Gote, Prajwal	no history
27-Sep-2016	23-Jul-2015	PDF	REXP.NS	Rajesh Exports - Initiation Report; July 23, 2015	33	Evaluate Research...	Gote, Prajwal	no history

Our Interactions With Several HK and Singapore-based Companies:

We had multiple meetings over the last couple of weeks in Singapore and HK with the CEOs and CFOs of several mid-cap companies.

- We are seeing increased interest by these companies in our services mainly driven by our value proposition and our distribution capabilities which can help them to connect with all kinds of investors and also save management's time spent in reaching out to them.

- The companies we interacted with are particularly finding comparative advantage of our research services in the high-quality analysis and the depth of our reports as well as the extensive reach of our distribution which is free of cost to all investors.
- Companies which were concerned about issuer-paid research being biased were satisfied with our services as:
 - we comply with the CFA Institute guidelines for issuer-commissioned research as well as the FCA [Financial Conduct Authority, UK] rulebook for investment research.
 - our research is substantive in the sense that it provides new insights, represents original thought involving analysis to reach meaningful conclusions and does not merely repeat or repackage what has been presented before.

We are in the process of initiating coverage on a few companies in HK and would be publishing the reports by December-end. We believe our coverage of mid-cap companies with good valuations would be a win-win situation for both the companies as well as all investors.

Impact of Regulatory Developments on Research Providers and Small-cap Companies:

Under the proposed MiFID II rules (Markets in Financial Instruments Directive), applicable from January 2018 in the European Union, European-based asset managers must set their research budgets in advance. This will have mixed implications on the investment research space.

- A January 2016 Bloomberg survey found that over 65% of respondents said they expect the research spend by asset managers will reduce, if research is priced. Also, 73% of those surveyed by the CFA Society in 2013 felt that the number of sell-side analysts will fall in the next few years.
- Small and mid-cap companies which were conventionally facing difficulty in attracting analyst coverage would continue to suffer from a lack of coverage due to the new regulatory changes.
- As sell-side coverage diminishes, independent research providers and issuer-paid research providers would add more value to the investment community as well as mid-sized equities.
- The issuer-paid research contract is perfectly legal as long as it is disclosed clearly, according to the French market regulator AMF and the CFA institute guidelines.

Despite being issuer-paid, our services at Evaluate Research are analytical and non-promotional, and we strive to provide unbiased reports purely on the basis of our analyst's research on publicly available information, and we do provide appropriate disclosures in all our reports.